Number of people receiving a new plot of land through government programs supported by Landesa

“At this age, a land title is a huge support to me. My daughters will also inherit something from me, and no longer have to live an insecure life,” —Piari Devi, a widow and mother in the Indian state of Uttar Pradesh, became a landowner at the age of 65, thanks to a government land allocation program supported by Landesa.

46,783

34,296 women
12,487 men
Number of national or state land law and policy changes influenced by Landesa. Each of these reforms has the potential to benefit millions of families.

In India, a Model Agricultural Land Leasing Act will serve as a policy foundation for Indian states to legalize agricultural tenancy, a policy change with the potential to positively impact millions of tenant farmers.
More than 1 Million

Number of people who stand to enjoy stronger land rights as a result of these training programs.

"It is because of the efforts of Landesa that I have been able to do something for the betterment and the development of single women and other landless families in our village. This is a matter of great pride for me." — Shyama Diwadi, Village Leader

10,210

Number of government officials, service providers, practitioners, and key influencers who received training on land rights through Landesa programs.
1,700,832

696,993 women
1,003,839 men

Number of people who have an improved understanding of their land rights through legal land literacy and livelihoods trainings supported by Landesa.
Lalla and Budni, both in their 60s, earned a modest living as agricultural laborers in a small village in Uttar Pradesh, India. But their means of livelihood — and their status in the community — changed when they received title to a plot of land through a state government program supported by Landesa.

“We’re very happy and proud,” Lalla said. “When we held our patta, we were proud to be an agricultural landholder.”
Throughout history, change has often happened in two ways: Gradually, then suddenly.

Movements for social change germinate in the minds and deeds of an impassioned and visionary few, slowly finding purchase among peers and likeminded individuals. But for every successful movement, there is a moment when they are propelled forward by a groundswell of support. Where once there was hard clay, their ideas now find freshly tilled soil. Seeds of change take root; the garden flourishes.

At Landesa, we believe the global movement for secure, durable, equitable land rights for all is in the midst of such a moment.

The signs are everywhere. We see them in the halls of the United Nations, where land rights have been woven into three of the goals of the UN 2030 Agenda, related to poverty, hunger, and gender equality. And at the top of Mt. Kilimanjaro, where grassroots activists ascended last fall to rally support for an African Union initiative to put more of the continent’s land into the hands of women. And they can be found in the fields and rice paddies of India, China, and Myanmar, where government officials, advised by Landesa, have adopted legal reforms and policies with the potential to strengthen land rights for millions of rural families.

Landesa’s team of professionals have contributed to programs and policies that have helped strengthen the land rights of more than 120 million families.

From our origins in the work of Professor Roy Prosterman to our founding as the world’s first global NGO dedicated exclusively to land rights, Landesa has stood at the vanguard of the land rights movement. From the paddy fields of Myanmar to the plains of Tanzania, Landesa’s team of professionals have contributed to programs and policies that have helped strengthen the land rights of more than 120 million families. As more learn about the transformative power of land rights to improve lives and livelihoods, we continue to attract new allies and supporters to this essential work.

In this report, I invite you to learn how Landesa continues to be a leader in the land rights movement. And I thank you for continuing to support and sustain our vision of a world free of poverty – a world where all can enjoy secure, legal land rights.

Chris Jochnick
President and CEO
Financials
Total Revenue

Revenue Sources (As a Percentage)

- Grants and Foundation: 72.1%
- Individuals: 2.4%
- Fee for Service: 22.1%
- Corporate Giving: 2.1%
- Other (Gifts in Kind, Interest, etc.): 1.3%

$10,876,610
Total Expenses

$12,946,830

Functional Allocation of Expenses (As a Percentage)

By Program Area (As a Percentage)

- Program Services: 78%
- Management / General: 14%
- Fundraising: 8%

- India: 34.5%
- China: 8.7%
- Africa: 4.3%
- Global Advocacy, Communications, and Learning: 9%
- Global Projects: 10.3%
- Landesa Center for Women's Land Rights: 33.2%
Our Supporters
Thank you to all of the individual donors, foundations, corporations, and partners who made contributions in Fiscal Year 2017 (July 1, 2016–June 30, 2017). Your support makes our work possible.

Denotes a Gardeners for Growth monthly donor. We are grateful to this group for providing sustaining donations year-round.

Over $1 Million

- Ford Foundation
- Bill & Melinda Gates Foundation
- Google Foundation
- IKEA Foundation
- King Philanthropies
- NoVo Foundation
- Omidyar Network
- River Star Foundation

$100,000 – $999,999

- Anonymous
- David and Araceli Barclay
- M.J. Murdock Charitable Trust
- Moccasin Lake Foundation
- New Field Foundation Fund of Tides Foundation
- The David & Lucile Packard Foundation
- The Rockefeller Foundation
- Ronald B. Rankin
- Stewardship Foundation
- Swedish Postcode Foundation
- David Weekley Family Foundation
<table>
<thead>
<tr>
<th>$25,000 - $99,999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anonymous (3)</td>
</tr>
<tr>
<td>The Capital Group Companies Charitable Foundation</td>
</tr>
<tr>
<td>Phil Harvey</td>
</tr>
<tr>
<td>New Venture Fund</td>
</tr>
<tr>
<td>Doug and Emilie Ogden/The North Ridge Foundation</td>
</tr>
<tr>
<td>PACCAR Inc</td>
</tr>
<tr>
<td>Propel Capital</td>
</tr>
<tr>
<td>Jill and Bill Ruckelshaus</td>
</tr>
<tr>
<td>Darshana Shanbhag and Dilip Wagle</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>$10,000 - $24,999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anonymous</td>
</tr>
<tr>
<td>Jim Cardillo and Patricia Kern-Cardillo</td>
</tr>
<tr>
<td>Catherine Bertini Trust Fund for Girls’ Education</td>
</tr>
<tr>
<td>Laura Lee Grace</td>
</tr>
<tr>
<td>The Hilton Prize Coalition</td>
</tr>
<tr>
<td>Sara and Mark Kranwinkle</td>
</tr>
<tr>
<td>Lenore Hanauer Foundation</td>
</tr>
<tr>
<td>Kiran and Vikesh Mahendroo</td>
</tr>
<tr>
<td>George and Beverly Martin</td>
</tr>
<tr>
<td>Matthew J. Bannick Family Fund</td>
</tr>
<tr>
<td>Mike and Gaelynn McGavick</td>
</tr>
<tr>
<td>Ann and Matthew Nimetz</td>
</tr>
<tr>
<td>Kathleen Pierce (in memory of Douglas P. Beighle)</td>
</tr>
<tr>
<td>The Seattle Foundation</td>
</tr>
<tr>
<td>Lawrence Wilkinson</td>
</tr>
</tbody>
</table>
With its record of defining a focused mission and then delivering measurable results, Landesa exemplifies the promise of strategic leadership in the nonprofit sector. That’s why, at King Philanthropies, we are proud to support Landesa’s model for bringing opportunity to millions of the world’s poorest—and in particular its effort to expand its proven model to new countries.

Kim Starkey Jonker
President and CEO, King Philanthropies

Landesa is proud to be featured as an exemplary organization in Engine of Impact: The Essentials of Strategic Leadership in the Nonprofit Sector by William F. Meehan III and Kim Starkey Jonker
$5,000 - $9,999

Maren Christensen
Leslie J. Decker and Stephen T. Rimmer
Brad Fresia
Rosemarie Havranek and Nathan Myhrvold
Paulina Garzón and Chris Jochnick
Sara and Andrew Litt
Money in Motion LLC
Sally and Bill Neukom
Suri and Mala Raman
Rasika and Girish Reddy
Seba Foundation
The Sister Fund
Ann P. Wyckoff

$2,500 - $4,999

Beverly Barnett
Lisa Ellis
Randi Hedin
Janet W. Ketcham
Carol and Lenny Lieberman
Mina Titi Liu and Eric Rosenblum
Margaret Niles and Stephen Garratt
Charles and Eleanor Nolan
Jennifer Potter and John Winton
Roy L. Prosterman
Peter Rabley
Neera & Deepak Raj
Skoll Foundation
Deidra Wager and Rick Munsen
The Jenks Leadership Program was looking for a nonprofit organization with a passion for nourishment for the most marginalized individuals. We found that Landesa is the best organization that has a lasting impact on people, and as college students, we are all inspired by their dedication and were honored to contribute.

Maria Meyer
Student of The Jenks Leadership Program at Boston College
$1,000-$2,499

Megan Bowman
James Bruene
Janice D’Amato
Thomas Douglas
Ellen Ferguson
Foster Pepper PLLC (gift in honor of Sheri Flies)
Christine Grumm
Chitra and Tim Hanstad
Hayes Family Fund
Susan Heikkala
Karen and Michael Herman
Jenks Leadership Program at Boston College
Liz and Adolf Jochnick
Gretchen and Jon Jones
Susanne Keller and Allan Williams
Marty Krasney
Maitreyi and Suresh Krishnaswamy
Alida and Christopher Latham
Brendan Mangan
Eugene Martin
Vivian and Glen Morie

Nelson Family Charitable Fund
Paul Silver and Christina Marra Charitable Fund
Joan Platt
Posner-Wallace Foundation
Prairie Foundation
Jeff Riedinger
Catherine and Thurston Roach
Ben Rohrbaugh
Rachel Running and Doug Love
Ann Sandstrom
Drs. Janet and William Solan
Ronald and Elizabeth H. Sugameli Charitable Fund
Judy Tobin
Camille and Jim Uhlir
Jay Venkatesan
Maggie Walker
Anonymous Donors (26)
Walt Adam
Adesuwa Agbonile
Agora for Good
Mito Alfieri
Anne Anderson
Kathleen Arthur
Artisan Dental
Jacob Avery
Emily Bancroft
Shamaprasad Bangalore
Charlotte Beall
Lindsay Berg
Katherine Berrigan
Matt Berry
Alison Bettles and Ryan Glant
Judith Bevington
Arnaz and Jehangir Bharucha
Herbert M. Bridge
Jessica Brinton
Jim Bromley and Joan Hsiao
Paul Bucciaglia
Richard Caldart
Kristen Casapulla
Teresa Chen
Uchendu Chigbu
Chang Chinfan
Benjamin Chotzen
The Clarius Group, LLC
Samuel Clark
Susi Collins
Sandra Conner
Karen Countryman
Andrew Cox
Erika Croxton and Sean Mulligan
Lukasz Czerwinski
Kristen Dailey
Danielle Dandrige
Patricia Davis
Saskia De Jonge
Joe Delaney
Jennifer Duncan
Up to $999 (Cont.)

Julie Edsforth and Jabe Blumenthal
Joseph Enriquez
Barb Espejo
Teresita Eulogio
Jan Everman
Peggy Foerch
Lynne Frame and Rick Hoskins
Everett Fruehling
Galgon Family Fund
Tracy Garland
Stephen Garratt
William H. Gates Sr.
Richard Gelb
Sally Goodwin
Slade Gorton
Daniel S. Gottlieb
Karen Gray
Laurie Gray
Nancy Grout
Ksenia Gueletina
McKenna Haley

Ruth Ann Halford
Lewis Hamilton
Kevin Harris
Kathleen Hart
Libby Hart
Jamie Hathaway
Reno Hechtman
Gail Helgeson
Krin Henderson
Sam Herring
Susan Holmes
Hilary Horder
Jessica Houssian
i2iBenefits
Immanuel Presbyterian Church
Jeannette Kahlenberg
Melissa Kane
Musimbi Kanyoro
Frederick Kaplan
Peter Kelly
Whitney Keyes
Shirley and Ping Kiang
I support Landesa as a monthly donor because they understand that working to improve policy is the only way to craft long-term, sustainable change.

Adesuwa Agbonile
Stanford University student
Up to $999 (Cont.)

Jai Kim
Janet King
Lynne Kingsley
Katarina Krueger
Kevin Lederman
Jen Lenga Long
Anne Lewis
Carol Lewis and Tom Byers
Jimmy Liessi
Mukund K. Lingineni
Larry Logue
Deby MacLeod
Melissa and Charlie Malley
Ellen Marson and Chris McCall
Judith M. Maurer
Helene Mawyer
Maximov Albert Gift Fund
David Mayer
Debbie McCoy
Margaret Mercer
Kippy Messett
Kristen Mitchell
Laurie Morris

Kirsten and Ward Morrison
Jesus Nebot
Bob Ness
Pete Nichols
Leslie Nitabach
Mary Noble
David Nordahl
Colleen O'Holleran
Michael Paisner
Hannah Pantaleo
Janet Peacey
Maryam Pedraza
Scott A. Peterson
Julie and Paul Pottinger
Alexandra Preston
Llewelyn Pritchard
Ann Pryde
George Purdy
Lynne Randall
John Raphling
Andrea Ray Alessio
Amy Reed
Julia Renouard